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Redefined and clarified business model with clear focus

3 strategic priorities

Solid path to reach

EBIT of >6%

We have a clear business model

Focus on core project types to generate strong profit and stable cash flow

HOUSING **INFRA-BUSINESS STRUCTURE PREMISES PROPERTY DEVELOPMENT**

Drive **growth** in growing cities

Leverage competencies to generate strong profit and stable cash flow

Fuel growth
in housing and
profitability in the
other segments



We execute our strategy through 3 strategic priorities

FOCUS

- Grow in housing
- Service business no longer in focus
- Divest non-core assets

PRODUCTIVITY

- Execute transformation in Infrastructure and Business Premises
- Drive efficiency in production and scale in supply chain
- Implement an agile and empowering operational model

ESG

- Commit to SBTi to reach 1.5°C global warming goal
- Decrease accident frequency
- Advance ESG matters throughout supply chains





We took significant steps in our priority areas

FOCUS

- The sale of the Russian businesses completed
- IISY Oy divested in line with our strategy to focus on core businesses
- Investments in attractive urban plots continued

PRODUCTIVITY

- Cumulative YTD cost savings from the new agile operating model amounted to €14 million at the end of Q2
- Substantial efficiency gains achieved from enhanced project management

ESG

- CO2 emissions (Scope 1 & 2) reduced by -51% compared to 2019
- Combined lost time injury frequency amounted to 12.0 (12.1)
- The number of safety observations increased by 110% in the first half of 2022 compared to corresponding period



We continued to invest in our land bank

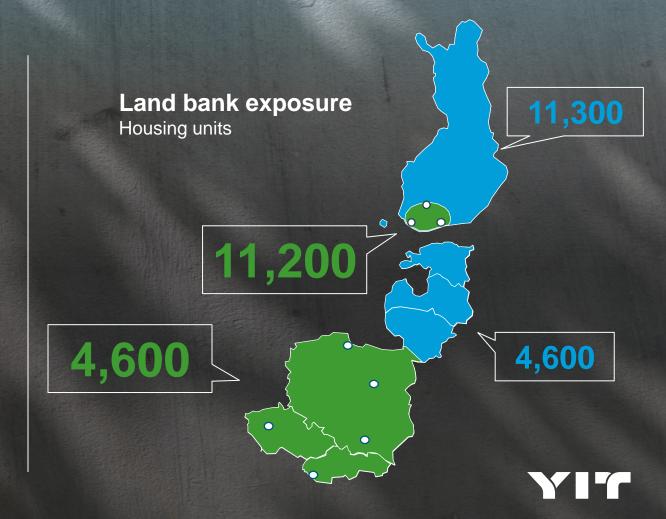
Most significant land bank acquisitions in Q2

Warsaw Poland

300 housing units

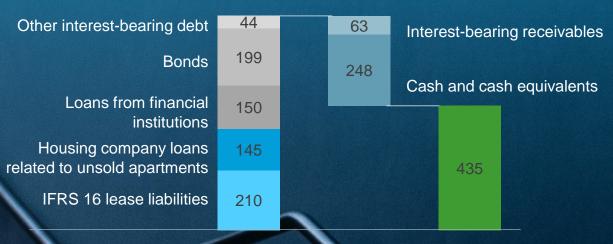
KrakówPoland

160 housing units



Our debt structure leads to a low financial risk profile

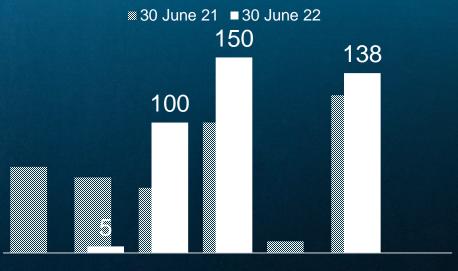
Distribution of interest-bearing debt, € million



Gross debt

Net debt

Maturity structure of interest-bearing debt¹, € million



2021 2022 2023 2024 2025 2026 2027-

¹ Excluding housing company loans related to unsold apartments, €145 million and lease liabilities, €210 million. The hybrid bond, €100 million, is recorded as part of equity and therefore excluded from this paragraph.



Together we can do it.